

Louisa A. Yamartino Bio

Louisa Yamartino has over 25 years of business experience in leadership, management, sales, business development and training. She is known as a collaborative team leader with excellent communication skills, having honed her abilities in various industries and business settings.

Louisa launched her career at Procter & Gamble in its intensive sales and brand training program and went on to earn recognition as a top producing sales representative in a highly competitive field. Then, during a 10-year career at Spaulding & Slye Colliers in Boston, a full-service commercial real estate firm, Louisa held several leadership positions including Director and Vice President of Training and Employee Relations. Here she oversaw, led and delivered a wide range of training and development programs for more than 300 employees in the Boston and Washington, DC offices.

Complementing her corporate background, Louisa is an experienced entrepreneur having served as president of two companies: Mike & Lou, LLC, a designer and manufacturer of children's products and Kussin's, Inc. an established, award-winning retail store in Concord, Massachusetts.

Education and Certifications

Louisa has pursued several certifications after earning a BA in Management from Gettysburg College.

She completed her certification in Executive Coaching from the Center of Executive Coaching and is certified to administer and interpret the Myers-Briggs Type Indicator.

Louisa also completed her certificate in Positive Psychology Coaching from the Wholebeing Institute.

An area Louisa is most passionate about is helping high-potential professionals advance through individual coaching, often with an emphasis on organizational skills and business.

As an advisor to executives at all levels, Louisa is highly qualified to leverage her background to your advantage in corporate leadership, management training, public speaking coaching, and group facilitation.